

# W. A. “Skip” DEHARO

200 Victorian Hills Drive  
Okemos, Michigan 48864

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## **BACKGROUND SUMMARY**

Executive with more than 30 years of experience in the energy industry, with knowledge and responsibilities in multiple facets, including upstream, midstream and downstream.

Knowledge bridges solid management skills, project development, acquisitions, coupled with operation expertise and commodities trading.

## **PROFESSIONAL EXPERIENCE**

### **CONSULTING (2006-Present)**

- Temple Mountain Energy, LLC
- Marysville Hydrocarbons, Inc.
- TPM, Inc.
- CDX Gas, LLC

### **DART ENERGY CORPORATION, Mason, Michigan (2003-2006)**

#### **Executive Vice President and Chief Operating Officer**

#### **Mid-Stream and Down-Stream Operations**

Management and operational responsibilities for midstream and downstream operations which include terminal storage, pipelines, transportation, retail sales and ethanol production. Additional areas of management responsibility include information systems, project development, economic analysis and various corporate administrative support functions. Major areas of management responsibilities include:

- Chairman of the Board, Marysville Hydrocarbons Inc.; an underground storage operation with over 7 million barrels of NGL storage located in Marysville Michigan. Instrumental in its acquisition by Dart, the majority equity holder.
- Marysville Ethanol LLC; a grassroots, 50 million gallon plant to convert corn to fuel ethanol. Dart's lead executive in the analysis, investment and negotiations of the Company Agreement and various other Agreements. The shareholder's representative to the new Company's Management Committee.
- President of Dart Propane Company; a regional retail propane company with annual sales of over 7 million gallons of product to over 6,000 costumers.
- President of Liquid Transport Trucking, Inc., a contract and common carrier of refined product and crude oil gathering volumes in Michigan, Texas and New Mexico.

### **DYNEGY, INC., Denver, Colorado (1990-1999)**

#### **Vice President**

Managed the purchasing, marketing, trading, scheduling, contract and regional office administration of crude oil volumes in excess of 50,000 barrels per day.

- Managed crude oil portfolio with revenues exceeding \$500 million.
- Achieved net profits for each of the nine years in the millions of dollars
- Forecasted and managed regional office budgets annually.
- Reduced office operating expenses by 14% the last two years.

### **APACHE CORPORATION, Denver, Colorado (1988-1990)**

#### **Director, Planning and Administration (1989-1990)**

Directed the managers of five departments: crude oil marketing, traditional gas contracts, NYMEX trading, natural gas liquids marketing, and planning/administration.

- Improved prices of crude oil sales by \$4.05 per barrel and \$1.27 per barrel better than the industry average.
- Initiated and managed MERC hedging business successfully netting \$3.3 million in first year.

**Manager, Crude Oil Trading Activities (1988-1989)**

Managed the marketing of crude oil and natural gas liquids production of 35,000 barrels per day.

- Improved the lease pricing by 40 cents per barrel over the industry average in year one.
- Created and managed a crude oil database tracking sales and improving monthly accruals.

CONOCO, INC. (1977-1987)

**District Manager, Rocky Mountain District, Continental Pipeline Co. (1984-1987)**

Managed the operations, engineering, maintenance, and administration for 2,000 miles of interstate pipeline and terminal facilities over seven states. The district employed 77 people and had an annual operating budget of \$13 million.

- Increased district revenues by 40% in 3 years.
- Improved district operating income 48% in 3 years.
- Developed \$3.3 million in new business in 1986.
- Successfully merged and consolidated two independent operations districts into one cohesive district.
- Mentored, trained, and developed seven executive training program personnel, resulting in their promotions.

**Manager of Administration - Surface Transportation, Houston, Texas (1983-1984)**

Directed the department's capital and expense budgets, monthly profit and loss forecasts, human resources, and management development activities.

Various **Administrative** and **Operations** positions (1977-1983)

**EDUCATION**

B.S. - Business, Arizona State University, Tempe, Arizona